



**A Proud Tradition - An Exciting Future**



**Annual Report for  
Financial Year 2019/2020**

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Cover photo - Gosford - highlighting the new environmentally friendly solar panels, our wonderful greyhound track and lush ground, and the community used in-field.

**Registered Office:**

NSW Greyhound Breeders, Owners and Trainers' Association  
Suite 3, Level 2  
Wentworth Park Sporting Complex  
Wentworth Park Road,  
Glebe 2037

**Phone: 02 9649 7166**

**Directors**

Bryan Young - Chairperson  
Joseph Cotroneo – Senior Deputy Chair  
Sue Absalom – Junior Deputy Chair  
Damian Harris - Treasurer  
Tony Atkins  
Joseph Bertinato  
Norman Curby  
Geoffrey Rose  
William Schwencke  
Ray Welsh

**General Manager**

Steve Noyce

**Patron**

Professor Percy Allan AM

**Auditor**

PKF Australia

**Solicitors**

DCE Lawyers Pty Ltd  
Suite 5, Level 5  
84 Pitt St  
SYDNEY NSW 2000

# LIFE MEMBERS

## 1978

Ronald Best  
Samuel Ernest Scully  
Harold Staff  
Russell Lockyer Westerweller

## 1978

Harold (Dick) Eugene Buttsworth  
Michael (Mick) Morris  
Herbert (Bert) Augustus Neale  
Robert (Bob) Wilson Payne

## 1980

Rex Frederick Jackson

## 1981

Laurence (Laurie) Marcusson

## 1985

John (Jock) McDonald

## 1986

Peter Allen  
Neville Flanagan

## 1987

Peter John Mosman

## 1988

Norman Thomas Smith

## 1989

Percival (Perce) Fletcher

## 1992

Hilton William (Bill) Baker  
Reginald John Hurst  
Lionel Edward Nye  
Cyril Joseph Rowe  
Edward (Ted) Thompson  
William (Bill) Edward Wehrstedt

## 1993

William George Bates  
Arthur John (Joe) Collier

## 1997

Reginald John Hoskins  
Phillip Mark Perkins

## 2000

Leonard James Herbert

## 2001

George Vincent Hayes  
Rita MaryNye  
John William Varley  
Harold Woods

## 2002

Ellen Mary (Molly) Harmer

## 2005

Robert John Fletcher  
William Albert Thorn

## 2007

Barry Thomas Henry Colless

## 2008

Geoffrey Leon Rose  
William Schwencke

## 2010

Gabriel (Bill) Mangafas

## 2011

Harold Hughes  
Glenevan Jones  
Gary Robert Sadler  
Patricia West

## 2012

Murray Buffolin

## 2015

Joe Cotroneo  
Fay Kosowski

## 2016

Susan Absalom

## 2018

Jennifer Green

## 2019

Joe Bertinato  
Norman Curby  
Gary Minter  
Ross Penney

# Chairperson's Report



It is with great pleasure that I present the NSW GBOTA Annual Report, inclusive of the financial statements for the 2019/2020 fiscal year. It is an honour that has bestowed upon me as the recently elected Chairperson of the Association. I would personally like to thank Mr. Joe Cotroneo for his fine work over the last couple of years as Chairperson and look forward to working with him as the Senior Deputy Chair.

The last financial year has been one of tremendous change and challenges specifically attributed to the world COVID-19 pandemic. This serious situation has touched all of society in so many different ways and I sincerely hope that all reading this report are coping well and staying safe during these trying times.

Many sports and activities were stopped or stalled in early March but Greyhound Racing was able to continue, firstly in a Zone approach and after a few months back to a normal racing calendar, within the boundaries of Government imposed protocols.

What a marvellous and amazing achievement as an industry. It is a testament to what can be achieved with cooperation of all the governing bodies and our thanks go out to GRNSW and GWIC for their pragmatic approach to the many issues that needed to be addressed in order to keep the industry afloat and viable. GRNSW supplied the commercial acumen and GWIC continued to provide the stewarding and veterinarian support. Of course, our hard working staff kept the racing venues safe and compliant so that racing could continue. And by no means last the participants, especially, trainers quickly came to grips with the new protocols and consistently produced the dogs to race at each meeting.

A big thank you to all involved for their attitude, aptitude and considerable effort which enabled the NSW GBOTA to "keep putting on the show".

I must also thank Governments at all levels for their financial support through programs like JobKeeper, payroll tax relief and rental relief scheme, which

enabled us to meet our commitments during the year as they fell due.

During these trying times our fantastic primary sponsor Ladbrokes kept supporting us including funding special race series throughout the whole state. We are so appreciative of their backing of the industry and look forward to our partnership going forward for the foreseeable future.

In spite of all the above challenging factors I am proud to declare that the Association is reporting a small profit of \$ 2,104 for the 2019/20 financial year, this being a substantial turnaround of some \$ 373,834 over our previous trading year result. Prior to the COVID crisis the Board placed a huge emphasis on getting back to basics, the recovery time post the BAN was over, and we needed to concentrate on revenue streams, cost efficiencies and customer experience at all of our track operations. We also employed a new General Manager in June 2019 and his efforts and influence on the financial outcomes and culture within the organisation has been first class.

A major advancement during the financial year was the signing of a 3 year Funding Agreement with GRNSW. This agreement not only guarantees minimum annual funding levels but also ensures minimum numbers of race meetings at our tracks. So, the certainty of racing combined with known monthly cash flows allows the Board to make better financial and operational decisions. On top of this we have already seen numerous examples of extra race dates (including during COVID) at venues such as Temora, Bathurst, Gunnedah and Gosford.

## Reinvesting Back into the Industry

As a not for profit organisation our business model is for each track to generate at least enough net revenue to cover the costs of our Head Office support function. Any surplus is invested back into the industry by way of additional prizemoney, new infrastructure, staff development and new effective updates of systems and procedures (increasing efficiencies).

## Prizemoney

During the 2019/20 financial year the Association was very active again in paying extra prizemoney for Group and feature racing throughout our venues. A total of \$235,608 was returned to participants over

## **A big thank you to all involved for their attitude, aptitude and considerable effort which enabled the NSW GBOTA to “keep putting on the show”**

and above what was received in funding from GRNSW. This included an amount of approximately \$100k in Ladbrokes monthly medal funds which are sourced by the number of Box 1 winners during the year. In addition, and due to health reasons, we did not run the 2020 Ladbrokes Golden Easter Egg carnival which usually has the Association contributing around \$200,000 towards total prizemoney.

For this current financial year, the Board has committed to investing a sum of \$385,512 for additional prizemoney for Group and feature racing, including an allocation for unplaced runners in Group finals. This will be spread across all tracks and includes lifting the status to either group or listed level of many race series throughout the year. If we add the extra “Box 1” winners to the equation then the Association will be looking at a figure somewhere in the vicinity of \$500,000 in additional prizemoney to participants in this current financial year.

### **New Infrastructure**

Last year the Board approved a Solar strategy which has seen the successful implementation of phase 1, being large systems installed at Bathurst, Gunnedah and Gosford. This initiative not only saves on our power bills at each track but also allows for surplus power generated to be sold back to the electricity retailer. Early indicators are positive that proposed business cases are being met and the Board is now in deliberations about phase 2 rollout. It is also a positive sign to our partners and Government that we are a responsible and progressive organisation.

We are currently replacing all the old, antiquated and maintenance hungry semaphore boards throughout

our network. In addition, a high resolution LED screen will soon be installed above the 520 metre start at Wentworth Park. Both these new pieces of technology open up many opportunities for additional advertising, sponsorship and revenue for the Association. I also acknowledge and thank GRNSW for their contribution to this activity which will be approximately 25% of the capital cost.

I take this opportunity to thank the NSW GBOTA staff for their efforts in 19/20, from the General Manager and his head office team to the individual Track Managers and their full time staff and casual teams. It hasn't been an easy 12 months and they have all coped admirably during this difficult and uncertain period.

I thank the membership for their patience and continued support through this COVID period. Although Branch meetings have been difficult to hold during this pandemic, I appreciate the loyalty and support you give to our long standing organisation.

Finally, to the rest of the NSW GBOTA Board members, I thank you too for your rigorous debates and counsel and I am confident that this next period will see our organisation thrive and be a key contributor to making Greyhound Racing in NSW a sustainable and rewarding industry.

Bryan Young



Chairperson

# Treasurer's Report



The NSW GBOTA has had a challenging back end to the 2020 Financial Year, primarily due to the COVID 19 crisis. The direct impact to revenue has been predominately through reduced racing activity at Wentworth Park and a period of crowd free events at all venues. However, the headline result has been a strong

turn around, with an operating surplus of \$2,104 which is a vast improvement on the \$372,730 deficit that occurred in 2019 Financial Year. The main factors which influenced this result include no 2020 Ladbrokes Golden Easter Egg Carnival, the State and Federal Governments support applied in the last quarter of the Financial Year and stronger financial management and governance.

## **During this year there was an important appointment of new auditor PKF, who has assisted the Board and management in audit and review of the Association's position.**

Members need to be assured that the Association is finding increased cashflow through more TAB racing and increased operational savings in the years ahead with significant reduction in the Association's insurance expense in future years. The cashflow position of the Association is strong with \$433,493 achieved from operating activities. Assessing performance through the actual cash position gives members a clearer reflection of performance, as depreciation is non-cash-based accounting practice applied to the figures. Additionally, the cashflow statements outline the Association's investment of over \$190,000 in 3 solar projects, along with plant and equipment rejuvenation across the track network not supported by external funding.

During this year there was the important appointment of new auditor PKF, who has assisted the Board and Management in the audit and review of the Association's position. This appointment has resulted

in a complete assessment of the NSW GBOTA accounts and elevating them to the best practice in corporate governance. The Board has had the following financial statements prepared with these changes and direction applied. The two key changes that are reflected in the accounts (please refer Note 5 - Prior Period Error) are:

- NCA race date purchases for 2008 – 2018 of \$1.8 Million, has been written off
- IFIL Loans with GRNSW-\$4.4 Million has been reduced as an asset and remains shown as a liability.

In November last year the NSW GBOTA, like all clubs entered a 3-year funding agreement to give a level of certainty to minimum level of race dates and funding levels beyond the usual 12-month time horizon. This has assisted with cashflow management and planning for the medium term. Members should also see this as a maturing of relationship between GRNSW and the NSW GBOTA.

Management and the Board continue a clear communication process and increased transparency to the Members. Therefore, included in addition to our full statutory obligations are a breakdown of key revenue and expense items on an Association and track level. Tracks shouldn't be compared equally, due to many factors including number of race meetings, funding levels from GRNSW and differences associated with track ownership or lease agreements varying.

Long term funding issues of the industry continue to have significant effect on the Association and in turn our club operations. While the current funding agreement assists in the status quo operations, longer term wholistic business capabilities and the industry receiving its fair share are imperative to addressing critical infrastructure improvements and returns to participants. The Board and Management, through diligent workshopping, discussion and planning understand the issues before us, which will continue to be approached in a proactive manner with minimal risk to the Association and you our lifeblood, the members.

Yours in Racing!

A handwritten signature in black ink, appearing to read "Damian Harris".

Damian Harris  
Director and Treasurer

<b>NSW GBOTA Consolidated Profit and Loss Year Ended 30 June 2020</b>	
<b>Revenue</b>	<b>Actual</b>
GRNSW Payments	\$ 6,609,804
Admissions	\$ 98,471
Sponsorship	\$ 872,512
Bar Catering & Functions Income	\$ 903,883
Trial Income	\$ 200,133
Non Race Day Income	\$ 252,908
Job Keeper Subsidy	\$ 552,750
Rental Income	\$ 107,788
Other	\$ 405,526
<b>Total Revenue</b>	<b>\$ 10,003,775</b>
<b>Major Expense categories</b>	
<b>Actual</b>	
Total Wages incl on costs	\$ 3,831,038
Repairs Maintenance & MV	\$ 530,373
Advertising & Promotional	\$ 100,433
Utilities	\$ 382,872
Insurance	\$ 312,572
Bar Catering & Functions Expense	\$ 485,643
Professional Services	\$ 55,473
Security	\$ 149,511
Subscriptions	\$ 63,040
Club Prizemoney Contribution	\$ 133,744
Member Related	\$ 46,160
Race Day Related	\$ 205,218
Directors	\$ 77,856
Rent (Occupancy exps)	\$ 154,908
Printing	\$ 38,738
Depreciation & Amortisation excl. ROU Asset Use and Interest Exp **	\$ 447,746
ROU Asset Use and Interest Exp **	\$ 1,429,823
Travel Money	\$ 1,269,788
Other	\$ 286,735
<b>Total Expenses</b>	<b>\$ 10,001,671</b>
<b>Net Surplus</b>	<b>\$ 2,104</b>

\*\* Equals the total of Depreciation & Amortisation and interest expense on page 16

## Track Analysis for Year ended 30 June 2020

<b>Most Watched Revenue Numbers</b>								
<b>Revenue</b>	<b>Total Revenue</b>	<b>GRNSW Admin Payments *</b>	<b>Admissions</b>	<b>Bar, Catering &amp; Function</b>	<b>Trials</b>	<b>Sponsorship</b>	<b>Non Race Day Income</b>	<b>Other Income</b>
Appin	\$ 73,410	\$ 5,911	\$ -	\$ -	\$ -	\$ -		\$ 67,499
Bathurst	\$ 961,598	\$ 697,997	\$ 11,192	\$ 23,864	\$ 28,797	\$ 75,576	\$ 40	\$ 124,132
Bulli	\$ 930,797	\$ 617,456	\$ 12,690	\$ 37,396	\$ 23,043	\$ 77,073	\$ 42,417	\$ 120,722
Gosford	\$ 1,030,805	\$ 599,838	\$ 8,295	\$ 82,539	\$ 22,374	\$ 90,872	\$ 141,081	\$ 85,806
Gunnedah	\$ 413,570	\$ 315,244	\$ 6,450	\$ 34,714	\$ 10,899	\$ 22,987	\$ -	\$ 23,276
Lismore	\$ 930,713	\$ 620,728	\$ 9,398	\$ 76,228	\$ 39,913	\$ 97,905	\$ 300	\$ 86,241
Maitland	\$ 930,589	\$ 586,573	\$ 10,613	\$ 52,113	\$ 37,342	\$ 100,305	\$ 20,515	\$ 123,128
Temora	\$ 175,298	\$ 97,858	\$ 5,142	\$ 21,518	\$ 11,859	\$ 12,088	\$ 318	\$ 26,515
Wentworth Park	\$ 4,473,283	\$ 3,068,199	\$ 34,691	\$ 575,511	\$ 25,906	\$ 395,706	\$ 7,090	\$ 366,180
Head Office Support	\$ 83,712						\$ 41,147	\$ 42,565
<b>Total Revenue</b>	<b>\$ 10,003,775</b>	<b>\$ 6,609,804</b>	<b>\$ 98,471</b>	<b>\$ 903,883</b>	<b>\$ 200,133</b>	<b>\$ 872,512</b>	<b>\$ 252,908</b>	<b>\$ 1,066,064</b>

\* GRNSW Admin Payments include Travel Money

## Most Watched Expense Numbers

<b>Expenses</b>	<b>No. Race Meetings</b>	<b>Total Expenses</b>	<b>Wages (inc on costs)</b>	<b>Rent</b>	<b>Insurance</b>	<b>Repairs, Maintenance &amp; Motor vehicle</b>	<b>Utilities</b>	<b>Other Expenses</b>
Appin	0	\$ 58,114	\$ -	\$ -	\$ 24,331	\$ 18,341	\$ 12,925	\$ 2,517
Bathurst	58	\$ 761,390	\$ 333,021	\$ -	\$ 26,599	\$ 52,235	\$ 39,088	\$ 310,447
Bulli	49	\$ 727,675	\$ 407,440	\$ 13,182	\$ 16,653	\$ 59,304	\$ 33,422	\$ 197,674
Gosford	49	\$ 1,012,579	\$ 411,336	\$ 36,083	\$ 70,479	\$ 91,837	\$ 107,972	\$ 294,872
Gunnedah	27	\$ 335,243	\$ 128,106	\$ -	\$ 21,644	\$ 34,418	\$ 19,779	\$ 131,296
Lismore	51	\$ 846,553	\$ 341,033	\$ -	\$ 40,921	\$ 94,663	\$ 46,871	\$ 323,065
Maitland	45	\$ 762,210	\$ 355,252	\$ 38,320	\$ 15,379	\$ 55,529	\$ 56,430	\$ 241,300
Temora	14	\$ 211,323	\$ 61,115	\$ -	\$ 16,264	\$ 19,927	\$ 27,437	\$ 86,580
Wentworth Park	82	\$ 3,566,497	\$ 1,002,625	\$ 49,732	\$ 36,350	\$ 92,892	\$ 3,274	\$ 2,381,624
								\$ -
<b>Total</b>	<b>375</b>	<b>\$ 8,281,584</b>	<b>\$ 3,039,928</b>	<b>\$ 137,317</b>	<b>\$ 268,620</b>	<b>\$ 519,146</b>	<b>\$ 347,198</b>	<b>\$ 3,969,375</b>
Head Office Support		\$ 1,272,341	\$ 791,110	\$ 17,591	\$ 43,952	\$ 11,227	\$ 35,674	\$ 372,787
Total Expenses before depreciation		\$ 9,553,925	\$ 3,831,038	\$ 154,908	\$ 312,572	\$ 530,373	\$ 382,872	\$ 4,342,162
Depreciation & Amortisation (see page 6)		\$ 447,746						
<b>Total expenses</b>		<b>\$ 10,001,671</b>						
<b>Total Comprehensive profit</b>		<b>\$ 2,104</b>						



# General Manager's Report



It gives me great pleasure to present my first General Manager's report.

As our Chairperson has indicated, the past 12 months has provided many challenges – drought, fires, floods and most recently COVID 19. Being new to our wonderful industry, I have really been impressed and inspired by the

pro-active attitude of everyone involved, especially the participants. Their love and passion for the industry, and especially their greyhounds, is always the number 1 priority, and whatever the challenge, the resolve to continue has been incredible and in so many ways the industry has set the standard for others to follow. My genuine and sincere congratulations are extended to everyone involved.

Despite having a history in sport management, the “width and depth” of the greyhound industry took me some time to understand and even today I continue to learn new things every day. My thanks to everyone in the industry who have “tolerated” my continual questioning of all aspects of the business. I truly feel much more comfortable now and am excited about the amazing opportunities that are within our grasp. I feel lucky and privileged to have been appointed into the role and thank the directors for their confidence. I also thank them, especially Joe Cotroneo and Bryan Young for their guidance, advice, respect and encouragement to deliver the best outcomes for the industry, our members and the Association.

We are very much in the “people business” and I always enjoy meeting all the different participants and hearing all of their individual stories. I hope that people accept there is now a more direct line of communication with myself and my staff and a desire to resolve any issues in a proper but quicker manner. My mobile is always on and I am happy for participants to call at any time. Whilst we may not always agree on issues, I will continue to provide honest answers and if I don’t know the answers will chase the relevant information and respond accordingly. I genuinely believe that we should all be taking steps to make the industry more efficient across the whole gambit of accountabilities and responsibilities.

One action this year that I am very proud of is the merger between the Cowra and Temora Clubs and

sincere thanks are extended to Peter McDonald and his committee for their passion for the industry and their vision. This merger delivers wonderful benefits for all participants as all “win” from the additional TAB racing dates allocated to the Temora track. To further support this new partnership, the NSW GBOTA have invested substantial funds to replace the existing timing system and semaphore board and also install a new trial timing information solution. Additionally, the Board has increased prizemoney for the Ladbrokes Temora Cup and sought Listed status for the race. I have no doubt we will see more and more TAB racing allocated to the venue.

Prior to me taking on my role, I accepted an invitation from Bryan Young and Geoff Rose to attend the 2019 Chief Havoc Cup at Gunnedah and also meet the local Minister and Minister for Better Regulation and Better Business The Hon. Kevin Anderson MP. I have always enjoyed attending country racing meetings and meeting some wonderful people. My experience at Gunnedah that night was fantastic and I really enjoyed the relaxed way to meet our racing minister and his lovely wife Anna. As with all good local members, Kevin has a genuine passion for listening to them and works hard to understand their issues. I have absolutely no doubt that our minister definitely wants to see our industry do well – as he always says – thrive and not just survive!!

Since our time at Gunnedah, importantly our paths continue to cross and I always appreciate the genuine interest that he displays in the industry and his strong desire for all areas of our great state to be doing well and growing our product. His energy and straight forward approach certainly aligns with someone who is committed to supporting the industry and participants. It was a great honour in the middle of the year to be his guest at the Taree Greyhound Track for the launch of the new NSW Greyhound Welfare Code of Practice. Again, his choice of venue highlights the passion that he displays for regional racing. I also extend my thanks for the wonderful support from his senior staff Gavin Melvin, Chief of Staff and Emma Dowsett, Senior policy Advisor.

As members would be aware, we have a licence agreement for the use of Wentworth Park with the NSW Government with the day to day management controlled through the Land Manager. We have already mentioned the COVID 19 challenges which at Wentworth Park meant no racing for 3 months and no other revenue from exams or other events. During this difficult economic period, both the Administrator

– Rod Gilmour and General Manager Anne Lloyd were extremely understanding and consistent while various Government policies provided much needed financial relief to the Association – which was greatly appreciated. Earlier in the year we also undertook a replacement of the existing lighting in the facility and the kennels which has delivered better and more environmentally friendly lighting with lower bills. All in all, the partnership is committed to working together to achieve the best outcomes for all stakeholders and we fully appreciate the support, assistance and advice from Rod, Anne and the team.

Achieving the desired strategic outcomes of any commercial controlling body in today's market is extremely difficult, with more often than not numerous tasks to undertake but not the funding levels required. Whilst there will always be some differing views between GRNSW and the NSW GBOTA, I strongly believe that the process to deliver the history making 3 year Funding Agreement has seen a more professional and engaged partnership between the two organisations. With certainty of funding, metropolitan status and minimum number of race dates the partnership can now focus on working together to deliver more strategic benefits to all stakeholders. Tony Mestrov CEO is always on the front foot regarding any opportunity to promote the industry. We thank and congratulate him and the GRNSW Board led by Hugh Armenis for the progress being made to take our great industry forward. Wayne Billett has been incredibly helpful and supportive in his role as Chief Operating Officer and he deserves enormous credit for the work that he did to ensure we continued to race all through the COVID 19 period. Thanks to all the other GRNSW staff for their support and assistance.

In any business the people who have to uphold the rules and regulations will always have a difficult job, and in our business it is no different for GWIC. Integrity and Welfare are the true foundations for our industry, and therefore our day to day approach with GWIC has been one of working and engaging with them to ensure that the participants and the industry achieves the high standard of Integrity and Welfare that we all strive for. I also wish to acknowledge the strong support of the respective GWIC staff as racing continued throughout the COVID 19 period – many thanks. In recent months we have been organising monthly meetings to get on top of "big picture" issues and look to ensure that the views of the participants and our members are clearly articulated to senior GWIC management and this pro-active approach is working extremely well. We extend our thanks to Alan Brown, Judy Lind, Matt Tutt, Steve Griffin and all the GWIC staff for their engagement, support and assistance during the 2019/2020 racing year.

Amongst a number of highlights during the year was the wonderful victory by Good Odds Harada in the 2019 TAB MDC for our long term NSW GBOTA members Tracey and Frank Hurst in front of a huge crowd at Wentworth Park. There were wild scenes of celebration and great praise and excitement for well deserved victors Tracey and Frank. They are great family people and it was special to see their two grandsons running down the straight to congratulate their grandfather. GRNSW have done an excellent job to create such an outstanding event in only its second running – onwards and upwards!

During tough times your real friends tend to come to the fore and this was very much the case again with our great friends and business partners Ladbrokes. They have been regularly in contact with us and GRNSW to make sure everything is going okay and that all the participants and their greyhounds were doing well. During the Zone racing period they provided additional prizemoney to assist participants who were unable to travel as normal. In addition to the substantial sponsorship investment that they make for the vast majority of NSW tracks, the funds they provide via the creative Ladbrokes "Red Dog" promotion is another "sure winner" for participants. We greatly value the support, advice, assistance and friendship that we receive from Dean Shannon CEO, Karl deKroo Executive Director, Rebecca Stynes and Mia Fletcher and very much look forward to growing the partnership moving forward.

I am extremely proud of all the NSW GBOTA Track Managers and their teams at each of our tracks. They are 100% committed to the industry and also 100% committed to delivering the best outcomes for all the stakeholders. We continue to develop as a team and I am super confident that you will see even bigger and better things from them all next year. Equally the staff at Head office work hard and smart to also deliver the best outcomes for the participants, our members and our sensational industry. The personal growth from all these valued people has been strong – thanks everyone. Special thanks to Liz for all the work she undertakes for me to ensure I stay focused and cover all the required tasks.

As I look forward to the next year, I see opportunity and blue sky ahead and encourage everyone to adopt a "glass half full" attitude and a united approach. I promise you, it is scary what this type of approach can deliver the industry.



Steve Noyce  
General Manager

# The New South Wales Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

## Financial Statements

For the Year Ended 30 June 2020

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For the Year Ended 30 June 2020

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## **The New South Wales Greyhound Breeders Owners & Trainers Association**

ABN: 68 000 043 756

### **Directors' Report**

**30 June 2020**

The directors present their report on The New South Wales Greyhound Breeders Owners & Trainers Association for the financial year ended 30 June 2020.

#### **Information on directors**

The names of each person who has been a director during the year and to the date of this report are:

Mr. B Young (Chairperson)		
Mr. J Cotroneo (Senior Deputy Chair)		
Ms. S Absalom (Deputy Chair)		
Mr. D Harris (Treasurer)	Elected	29 May 2020
Mr. T Atkins	Elected	29 May 2020
Mr. J Bertinato		
Mr. N Curby		
Mr. G Mangafas	Term	29 May 2020
Mr. G Minter	Term	29 May 2020
Mr. G L Rose		
Mr. W Schwencke		
Mr. R Welsh		

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

#### **Company secretary**

Stephen Noyce has been the Company secretary since 18 June 2019.

#### **Principal activities**

The principal activity of The New South Wales Greyhound Breeders Owners & Trainers Association during the financial year was to conduct greyhound racing in New South Wales.

No significant changes in the nature of the Company's activity occurred during the financial year.

#### **Short term and long term objectives and strategies**

##### **Short term**

- Ensure best practice procedures in all safety and welfare aspects of our business;
- Continue to focus on being a sustainable organisation;
- Work professionally, respectfully and pro-actively with the governing bodies to be an engaged partner in the continuing growth of our industry;
- Consistently communicate with all our members and industry participants;
- Improve our customer service approach for existing and new customers;

## **The New South Wales Greyhound Breeders Owners & Trainers Association**

ABN: 68 000 043 756

### **Directors' Report**

**30 June 2020**

#### **Short term (cont'd)**

- Implement a promotional plan to drive existing and new business; and
- To adhere to the strongest standards of Governance, Audit and Risk.

#### **Long term**

- Implement a promotional plan to drive existing and new business;
- Adopt a modern approach to technology; and
- Development of staff to grow in professionalism and leadership.

#### **Operating results**

The surplus of the Company amounted to \$ 2,104 (2019: deficit of \$372,730).

#### **Dividends paid or recommended**

No dividends were paid or declared since the start of the financial year. No recommendation for payment of dividends has been made.

#### **Significant changes in state of affairs**

There have been no significant changes in the state of affairs of the Company during the year.

#### **Events after the reporting date**

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

#### **Environmental issues**

The Company's operations are not regulated by any significant environmental regulations under a law of the Commonwealth or of a state or territory of Australia.

#### **Directors benefits**

During the 2019/20 financial year, no Director has received or become entitled to receive a benefit other than travelling expenses and out of pocket expenses.

## The New South Wales Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

### Directors' Report

30 June 2020

#### Meetings of directors

During the financial year, 9 meetings of directors (including committees of directors) were held. Attendances by each director during the year were as follows:

Directors' Meetings	
Number eligible to attend	Number attended
Mr. B Young (Chairperson)	9
Mr. J Cotroneo (Senior Deputy Chair)	9
Ms. S Absalom (Deputy Chair)	9
Mr. D Harris (Treasurer)	1
Mr. T Atkins	1
Mr. J Bertinato	9
Mr. N Curby	9
Mr. G Mangafas	8
Mr. G Minter	9
Mr. G L Rose	9
Mr. W Schwencke	9
Mr. R Welsh	8

Due to COVID-19 spreading throughout NSW in March, the NSW Government restrictions on travelling and NSW Health strongly recommending that citizens over 60 should remain indoors, the March and April Board meetings were cancelled.

#### Auditor's independence declaration

The lead auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001*, for the year ended 30 June 2020 has been received and can be found on page 4 of the financial report.

Signed in accordance with a resolution of the Board of Directors:

Chairperson:



Treasurer:



Dated this 20th day of October 2020

The New South Wales Greyhound Breeders Owners & Trainers Association  
ABN: 68 000 043 756

**Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of The New South Wales Greyhound Breeders Owners & Trainers Association**

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2020, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.



PKF



MARTIN MATTHEWS  
PARTNER

20 OCTOBER 2020  
NEWCASTLE, NSW

PKF(NS) Audit & Assurance Limited  
Partnership  
ABN 91 850 861 839

Liability limited by a scheme  
approved under Professional  
Standards Legislation

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## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

### Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2020

		2020	2019
	Note	\$	\$
Revenue	6	10,003,775	10,532,295
Employee benefits expense		(3,831,038)	(3,308,720)
Depreciation and amortisation		(1,550,451)	(260,452)
Repairs, maintenance and vehicle running expense		(530,373)	(632,031)
Utilities expense		(382,872)	(396,223)
Occupancy expense		(154,908)	(1,599,063)
Professional services expense		(55,473)	(340,905)
Interest expense		(327,118)	-
Other expenses		(3,169,438)	(4,367,631)
<b>Surplus/(deficit) before income tax</b>		<b>2,104</b>	(372,730)
Income tax expense	3(b)	-	-
<b>Surplus/(deficit) for the year</b>		<b>2,104</b>	(372,730)
<b>Other comprehensive income</b>			
Grants received from GRNSW for acquisition of assets		-	(12,982)
<b>Other comprehensive income/(loss) for the year, net of tax</b>		<b>-</b>	<b>(12,982)</b>
<b>Total comprehensive income/(loss) for the year</b>		<b>2,104</b>	<b>(385,712)</b>

The accompanying notes form part of these financial statements.

**The NSW Greyhound Breeders Owners & Trainers Association**

ABN: 68 000 043 756

**Statement of Financial Position**

**As At 30 June 2020**

	Note	2020	2019
		\$	\$
<b>ASSETS</b>			
CURRENT ASSETS			
Cash and cash equivalents	8	1,062,794	911,219
Receivables & prepayments	9	1,574,641	1,433,755
Inventories		22,997	19,330
Other financial assets	10	5,500,000	5,500,000
<b>TOTAL CURRENT ASSETS</b>		<b>8,160,432</b>	<b>7,864,304</b>
NON-CURRENT ASSETS			
Other financial assets		3,748	3,748
Property, plant and equipment	11	3,977,754	4,143,604
Right-of-use assets	12	7,489,904	-
<b>TOTAL NON-CURRENT ASSETS</b>		<b>11,471,406</b>	<b>4,147,352</b>
<b>TOTAL ASSETS</b>		<b>19,631,838</b>	<b>12,011,656</b>
<b>LIABILITIES</b>			
CURRENT LIABILITIES			
Trade and other payables	14	602,583	608,393
Lease liabilities	13	986,932	-
Provisions	15	284,598	346,044
<b>TOTAL CURRENT LIABILITIES</b>		<b>1,874,113</b>	<b>954,437</b>
NON-CURRENT LIABILITIES			
Trade and other payables	16	4,466,508	4,466,508
Lease liabilities	13	6,632,794	-
Provisions	15	65,608	-
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>11,164,910</b>	<b>4,466,508</b>
<b>TOTAL LIABILITIES</b>		<b>13,039,023</b>	<b>5,420,945</b>
<b>NET ASSETS</b>		<b>6,592,815</b>	<b>6,590,711</b>
<b>EQUITY</b>			
Retained earnings		6,592,815	6,590,711
<b>TOTAL EQUITY</b>		<b>6,592,815</b>	<b>6,590,711</b>

The accompanying notes form part of these financial statements.

**The NSW Greyhound Breeders Owners & Trainers Association**

ABN: 68 000 043 756

**Statement of Changes in Equity**  
**For the Year Ended 30 June 2020**

2020

	Retained Earnings	Total
	\$	\$
<b>Balance at July 1, 2019</b>	<b>6,590,711</b>	<b>6,590,711</b>
Surplus for the year	2,104	2,104
<b>Balance at 30 June 2020</b>	<b>6,592,815</b>	<b>6,592,815</b>

2019

	Capital Profits Reserve	Total
	\$	\$
<b>Balance at July 1, 2018 previously reported</b>	<b>8,476,746</b>	<b>13,521,595</b>
Surplus for the year	(372,728)	(372,728)
Other comprehensive income	(12,982)	12,982
Depreciation on Assets funded by GRNSW transferred to reserve	-	-
Adjustment to Retained Earnings (note 5)	(42,658)	(42,658)
Transfer between reserves	(6,515,498)	(6,515,498)
<b>Balance at 30 June 2019</b>	<b>8,447,070</b>	<b>(8,447,070)</b>
		-
	<b>6,590,711</b>	<b>6,590,711</b>

The accompanying notes form part of these financial statements.

**The NSW Greyhound Breeders Owners & Trainers Association**

ABN: 68 000 043 756

**Statement of Cash Flows**  
**For the Year Ended 30 June 2020**

	<b>2020</b>	<b>2019</b>
	\$	\$
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Receipts from customers and government stimulus	5,037,442	4,102,702
Payments to suppliers and employees	(9,441,657)	(10,985,401)
Interest received	152,546	145,800
Distribution received from GRNSW	5,658,044	6,312,483
Net cash provided by/(used in) operating activities	<u>1,406,375</u>	<u>(424,416)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sale of plant and equipment	-	7,818
Purchase of property, plant and equipment	<u>(281,918)</u>	<u>(266,576)</u>
Net cash used in investing activities	<u>(281,918)</u>	<u>(258,758)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Payment of lease liabilities	<u>(972,882)</u>	-
Net cash provided by/(used in) financing activities	<u>(972,882)</u>	-
Net increase/(decrease) in cash and cash equivalents held	151,575	(683,174)
Cash and financial assets at beginning of year	<u>6,411,219</u>	<u>7,094,393</u>
Cash and financial assets at end of financial year	<u>6,562,794</u>	<u>6,411,219</u>

The accompanying notes form part of these financial statements.

## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

# Notes to the Financial Statements

## For the Year Ended 30 June 2020

The financial report covers The New South Wales Greyhound Breeders Owners & Trainers Association as an individual entity. The New South Wales Greyhound Breeders Owners & Trainers Association is a not-for-profit Company limited by guarantee, incorporated and domiciled in Australia.

The functional and presentation currency of The New South Wales Greyhound Breeders Owners & Trainers Association is Australian dollars.

### 1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards - Reduced Disclosure Requirements and the *Corporations Act 2001*.

### 2 Change in Accounting Policy

#### Revenue from Contracts with Customers - Adoption of AASB 15

The Company has adopted AASB 15 *Revenue from Contracts with Customers* and AASB 1058 *Income of Not-for-Profit Entities* for the first time in the current year with a date of initial application of 1 July 2019.

In accordance with the transition requirements of AASB 15 and AASB 1058, the Company has elected to apply AASB 15 and AASB 1058 retrospectively. The application of AASB 15 and AASB 1058 has not materially impacted the recognition and measurement of revenue.

Further details of the Company's accounting policy in relation to revenue are contained in Note 3 (a).

#### Leases - Adoption of AASB 16

The Company has adopted AASB 16 *Leases* using the modified retrospective method from 1 July 2019 and therefore the comparative information for the year ended 30 June 2019 has not been restated and has been prepared in accordance with AASB 117 *Leases* and associated Accounting Interpretations.

The impact of adopting AASB 16 is described below:

#### Company as a lessee

Under AASB 117, the Company assessed whether leases were operating or finance leases based on its assessment of whether the significant risks and rewards of ownership had been transferred to the Company or remained with the lessor. Under AASB 16, there is no differentiation between finance and operating leases for the lessee and therefore all leases which meet the definition of a lease are recognised on the statement of financial position (except for short-term leases and leases of low value assets).

The Company has elected to use the exception to lease accounting for short-term leases and leases of low value assets, and the lease expense relating to these leases are recognised in the statement of profit or loss on a straight line basis.

#### Practical expedients used on transition

AASB 16 includes a number of practical expedients which can be used on transition, the Company has used the following expedients:

- contracts which had previously been assessed as not containing leases under AASB 117 were not re-assessed on transition to AASB 16;

## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

## Notes to the Financial Statements

For the Year Ended 30 June 2020

### 2 Change in Accounting Policy

#### Leases - Adoption of AASB 16

- right-of-use assets at 1 July 2019 have been measured at an amount equal to the lease liability adjusted by the amount of any prepaid or accrued lease payments;
- a single discount rate was applied to all leases with similar characteristics;
- the right-of-use asset was adjusted by the existing onerous lease provision (where relevant) at 30 June 2019 rather than perform impairment testing of the right-of-use asset;
- excluded leases with an expiry date prior to 30 June 2020 from the statement of financial position and lease expenses for these leases have been recorded on a straight-line basis over the remaining term;
- used hindsight when determining the lease term if the contract contains options to extend or terminate the lease;
- for leases which were classified as finance leases under AASB 117, the carrying amount of the right-of-use asset and the lease liability at 1 July 2019 are the same value as the leased asset and liability on 30 June 2019.

The Company has recognised right-of-use assets of \$8,592,609 and lease liabilities of \$8,592,609 at 1 July 2019, for leases previously classified as operating leases.

### 3 Summary of Significant Accounting Policies

#### (a) Revenue and other income

The core principle of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Company expects to receive in exchange for those goods or services. Revenue is recognised by applying a five-step model as follows:

1. Identify the contract with the customer
2. Identify the performance obligations
3. Determine the transaction price
4. Allocate the transaction price to the performance obligations
5. Recognise revenue as and when control of the performance obligations is transferred

Generally the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

None of the revenue streams of the Company have any significant financing terms as there is less than 12 months between receipt of funds and satisfaction of performance obligations.

The revenue recognition policies for the principal revenue streams of the Company are:

## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

### Notes to the Financial Statements

For the Year Ended 30 June 2020

#### 3 Summary of Significant Accounting Policies

##### (a) Revenue and other income

###### **Sale of goods**

Revenue from the sale of goods comprises revenue earned from the sale of goods donated and purchased for resale. Sales revenue is recognised when the control of goods passes to the customer.

###### **Grant income**

The Company receives grants from GRNSW. These grants are recognised on an accrual basis.

If conditions are attached to a grant which must be satisfied before the Company is eligible to receive the contribution, recognition of the grant as revenue is deferred until those conditions are satisfied.

###### **Interest Income**

Interest is recognised on an accruals basis.

##### (b) Income Tax

The Company is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

##### (c) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

##### (d) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

##### (e) Inventories

Inventories are measured at the lower of cost and net realisable value.

##### (f) Property, plant and equipment

Classes of property, plant and equipment are measured using the cost method.

Where the cost model is used, the asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of the costs of dismantling and restoring the asset, where applicable.

## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

## Notes to the Financial Statements

For the Year Ended 30 June 2020

### 3 Summary of Significant Accounting Policies

#### (f) Property, plant and equipment

Property, plant and equipment, that have been contributed at no cost, or for nominal cost are valued and recognised at the fair value of the asset at the date it is acquired.

The depreciable amount of all property, plant and equipment, except for freehold land, is depreciated on a straightline method from the date that management determine that the asset is available for use.

Assets held under a finance lease and leasehold improvements are depreciated over the shorter of the term of the lease and the assets useful life.

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Depreciation rate
Buildings	2.5%
Plant and Equipment	7.5% - 50%
Motor vehicles	15% - 22.5%
Office Equipment	7.5% - 50%

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

#### (g) Financial instruments

Financial instruments are recognised initially on the date that the Company becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

##### Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

##### Classification

On initial recognition, the Company classifies its financial assets into the following categories, those measured at:

- amortised cost;
- fair value through profit or loss - FVTPL;
- fair value through other comprehensive income - equity instrument (FVOCI - equity); and
- fair value through other comprehensive income - debt investments (FVOCI - debt).

## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

# Notes to the Financial Statements

## For the Year Ended 30 June 2020

### 3 Summary of Significant Accounting Policies

#### (g) Financial instruments

##### Financial assets

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets.

##### Amortised cost

Assets measured at amortised cost are financial assets where:

- the business model is to hold assets to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows are solely payments of principal and interest on the principal amount outstanding.

The Company's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents in the statement of financial position.

Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provision for impairment.

Interest income, foreign exchange gains or losses and impairment are recognised in profit or loss. Gain or loss on derecognition is recognised in profit or loss.

##### Financial assets through profit or loss

All financial assets not classified as measured at amortised cost or fair value through other comprehensive income as described above are measured at FVTPL.

Net gains or losses, including any interest or dividend income are recognised in profit or loss.

##### Impairment of financial assets

Impairment of financial assets is recognised on an expected credit loss (ECL) basis for the following assets:

- financial assets measured at amortised cost; and
- debt investments measured at FVOCI.

When determining whether the credit risk of a financial assets has increased significant since initial recognition and when estimating ECL, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the Company's historical experience and informed credit assessment and including forward looking information.

The Company uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

## **The NSW Greyhound Breeders Owners & Trainers Association**

ABN: 68 000 043 756

## **Notes to the Financial Statements**

**For the Year Ended 30 June 2020**

### **3 Summary of Significant Accounting Policies**

#### **(g) Financial instruments**

##### **Financial assets**

The Company uses the presumption that a financial asset is in default when:

- the other party is unlikely to pay its credit obligations to the Company in full, without recourse to the Company to actions such as realising security (if any is held); or
- the financial assets is more than 90 days past due.

Credit losses are measured as the present value of the difference between the cash flows due to the Company in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

##### **Trade receivables**

Impairment of trade receivables have been determined using the simplified approach in AASB 9 which uses an estimation of lifetime expected credit losses. The Company has determined the probability of non-payment of the receivable and multiplied this by the amount of the expected loss arising from default.

The amount of the impairment is recorded in a separate allowance account with the loss being recognised in finance expense. Once the receivable is determined to be uncollectable then the gross carrying amount is written off against the associated allowance.

Where the Company renegotiates the terms of trade receivables due from certain customers, the new expected cash flows are discounted at the original effective interest rate and any resulting difference to the carrying value is recognised in profit or loss.

##### **Other financial assets measured at amortised cost**

Impairment of other financial assets measured at amortised cost are determined using the expected credit loss model in AASB 9. On initial recognition of the asset, an estimate of the expected credit losses for the next 12 months is recognised. Where the asset has experienced significant increase in credit risk then the lifetime losses are estimated and recognised.

##### **Financial liabilities**

The Company measures all financial liabilities initially at fair value less transaction costs, subsequently financial liabilities are measured at amortised cost using the effective interest rate method.

The financial liabilities of the Company comprise trade payables, loans and lease liabilities.

## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

# Notes to the Financial Statements For the Year Ended 30 June 2020

### 3 Summary of Significant Accounting Policies

#### (h) Leases

##### **Right-of-use asset**

At the lease commencement, the Company recognises a right-of-use asset and associated lease liability for the lease term. The lease term includes extension periods where the Company believes it is reasonably certain that the option will be exercised.

The right-of-use asset is measured using the cost model where cost on initial recognition comprises of the lease liability, initial direct costs, prepaid lease payments, estimated cost of removal and restoration less any lease incentives received.

The right-of-use asset is depreciated over the lease term on a straight line basis and assessed for impairment in accordance with the impairment of assets accounting policy.

##### **Lease liability**

The lease liability is initially measured at the present value of the remaining lease payments at the commencement of the lease. The discount rate is the rate implicit in the lease, however where this cannot be readily determined then the Company's incremental borrowing rate is used.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest rate method. The lease liability is remeasured whether there is a lease modification, change in estimate of the lease term or index upon which the lease payments are based (e.g. CPI) or a change in the Company's assessment of lease term.

Where the lease liability is remeasured, the right-of-use asset is adjusted to reflect the remeasurement or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### (i) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cashflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cashflows. Changes in the measurement of the liability are recognised in profit or loss.

#### (j) Economic dependence

The Company is dependent on GRNSW for the majority of its revenue used to operate the business. The Company has an agreement with GRNSW where GRNSW have agreed to provide funding to support the operations of the Company for the next two financial years.

## **The NSW Greyhound Breeders Owners & Trainers Association**

ABN: 68 000 043 756

## **Notes to the Financial Statements**

**For the Year Ended 30 June 2020**

### **4 Critical Accounting Estimates and Judgments**

The directors make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

The significant estimates and judgements made have been described below.

#### **Key estimates - impairment of property, plant and equipment**

The Company assesses impairment at the end of each reporting period by evaluating conditions specific to the Company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

#### **Key estimates - provisions**

As described in the accounting policies, provisions are measured at management's best estimate of the expenditure required to settle the obligation at the end of the reporting period. These estimates are made taking into account a range of possible outcomes and will vary as further information is obtained.

#### **Key estimates - receivables**

The receivables at reporting date have been reviewed to determine whether there is any objective evidence that any of the receivables are impaired. An impairment provision is included for any receivable where the entire balance is not considered collectible. The impairment provision is based on the best information at the reporting date.

### **5 Prior Period Error**

#### **Intangible assets**

Metropolitan greyhound racing in NSW was traditionally conducted by the NSW National Coursing Association Limited (NCA) and the Company. Each club conducted 52 meetings per year.

In October 2007, GRNSW commissioned a review on the administration of metropolitan greyhound racing. The outcome of this review was the introduction of the Metropolitan Racing Policy (MRP) which was introduced on 1 July 2008 and expired on 30 June 2018. A key component of the policy was the formation of a single metropolitan racing entity to conduct greyhound racing in NSW. Through the MRP the Company was granted an exclusive license by GRNSW to be the sole operator of Sydney metropolitan meetings.

To facilitate the move to a single metropolitan racing entity, a Transaction Deed was entered into in July 2008 between the NSW GBOTA and NCA where intangible assets were acquired by NSW GBOTA for \$1.8M.

With the MRP expiring on 30 June 2018, there was a finite life over which the assets were expected to provide economic benefits. Accordingly, the intangible should have been amortised over the period of the MRP, effectively becoming fully amortised at 30 June 2018. As the amortisation relates to the financial periods prior to FY20, we consider this to be a prior period error as defined in the Australian Accounting Standards.

## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

## Notes to the Financial Statements

For the Year Ended 30 June 2020

### 5 Prior Period Error

#### Property, plant and equipment

As at 30 June 2019, the Company held assets to the value of \$4.5m, with nil accumulated depreciation recognised. Depreciation expense should have been recorded against these assets as they have a finite useful life in accordance with the accounting policy defined at note 3(f). As the depreciation relates to the financial periods prior to FY 20, we consider this to be a prior period error as defined in the Australian Accounting Standards.

Refer to Note 11 for further details on property, plant and equipment.

#### Transfer Between Reserves

The directors have chosen to simplify the presentation of the equity balances by transferring the balance of the capital profits reserve to retained earnings.

The aggregate effect of the above errors on the comparative financial statements is as follows:

	Previously stated	30 June 2019 Adjustments	Restated	Previously stated	1 July 2018 Adjustments	Restated
	\$	\$	\$	\$	\$	\$
<b>Statement of Financial Position</b>						
Intangible asset	1,823,583	(1,823,583)	-	1,823,583	(1,823,583)	-
Property, plant and equipment	8,443,831	(4,300,227)	4,143,604	8,489,168	(4,123,748)	4,365,420
Retained earnings	4,267,451	2,323,260	6,590,711	5,044,849	(5,947,331)	(902,482)
Capital profits reserve	8,447,070	(8,447,070)	-			

### 6 Revenue

	2020	2019
	\$	\$
- Other revenue	9,753,438	10,259,803
- Revenue from grants	250,337	272,492

### 7 Auditors' Remuneration

- Auditing of the financial report (a)	29,250	33,810
- Other services	2,250	-
	31,500	33,810

(a) The 2019 audit was performed by Peter Power.

### 8 Cash and Cash Equivalents

Cash at bank and in hand	1,062,794	911,219
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**The NSW Greyhound Breeders Owners & Trainers Association**

ABN: 68 000 043 756

**Notes to the Financial Statements**

For the Year Ended 30 June 2020

**9 Receivables and prepayments**

	<b>2020</b>	<b>2019</b>
	\$	\$
<b>CURRENT</b>		
Trade receivables	50,977	118,671
Prepayments and other debtors	1,523,664	1,315,084
	<b>1,574,641</b>	<b>1,433,755</b>

**10 Other financial assets**

CURRENT	2020	2019
Interest bearing deposits	5,500,000	5,500,000

**11 Property, plant and equipment**

Land & buildings		
At cost	3,500,748	3,500,748
Accumulated depreciation	(1,477,868)	(1,408,629)
Total land and buildings	<b>2,022,880</b>	2,092,119
<b>PLANT AND EQUIPMENT</b>		
Plant and equipment		
At cost	4,514,839	4,241,126
Accumulated depreciation	(3,868,188)	(3,714,112)
Total plant and equipment	<b>646,651</b>	527,014
Motor vehicles		
At cost	189,312	181,129
Accumulated depreciation	(154,145)	(146,188)
Total motor vehicles	<b>35,167</b>	34,941
Leasehold Improvements		
At cost	1,624,078	1,624,078
Accumulated amortisation	(1,267,064)	(1,167,073)
Total leasehold improvements	<b>357,014</b>	457,005
GRNSW funded assets		
At cost	4,513,405	4,513,405
Accumulated depreciation	(3,597,363)	(3,480,880)
Total GRNSW funded assets	<b>916,042</b>	1,032,525
Total plant and equipment	<b>1,954,874</b>	2,051,485
<b>Total property, plant and equipment</b>	<b>3,977,754</b>	4,143,604

## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

## Notes to the Financial Statements For the Year Ended 30 June 2020

### 11 Property, plant and equipment

#### (a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Buildings	GRNSW Funded Assets	Plant and Equipment	Motor vehicles	Leasehold Improvements	Total
	\$	\$	\$	\$	\$	\$
<b>Year ended 30 June 2020</b>						
Balance at beginning of the year	2,092,119	1,032,525	527,014	34,941	457,005	4,143,604
Additions	-	-	273,713	8,183	-	281,896
Depreciation	(69,239)	(116,483)	(154,076)	(7,957)	(99,991)	(447,746)
<b>Balance at the end of the year</b>	<b>2,022,880</b>	<b>916,042</b>	<b>646,651</b>	<b>35,167</b>	<b>357,014</b>	<b>3,977,754</b>

### 12 Right of use assets

	2020	2019
	\$	\$
Land and Buildings		
Cost	8,552,709	-
Accumulated depreciation	(1,100,045)	-
<b>Total land and buildings</b>	<b>7,452,664</b>	<b>-</b>
Office equipment		
Cost	39,900	-
Accumulated depreciation	(2,660)	-
<b>Total office equipment</b>	<b>37,240</b>	<b>-</b>
<b>Total Right of use assets</b>	<b>7,489,904</b>	<b>-</b>

#### (a) Movements in carrying amounts of right of use assets

	Land and buildings	Office equipment	Total
	\$	\$	\$
Balance at beginning of the year	-	-	-
Additions on adoption of AASB 16	8,552,709	39,900	8,592,609
Depreciation	(1,100,045)	(2,660)	(1,102,705)
<b>Closing value at 30 June 2020</b>	<b>7,452,664</b>	<b>37,240</b>	<b>7,489,904</b>

## The NSW Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

## Notes to the Financial Statements

For the Year Ended 30 June 2020

### 13 Lease Liabilities

	2020	2019
	\$	\$
<b>CURRENT</b>		
Lease liability - buildings	978,952	-
Lease liability - office equipment	7,980	-
	<b>986,932</b>	<b>-</b>
<b>NON-CURRENT</b>		
Lease liability - buildings	6,603,534	-
Lease liability - office equipment	29,260	-
	<b>6,632,794</b>	<b>-</b>

### 14 Trade and Other Payables

CURRENT		
Trade payables	114,011	108,881
Other accruals and payables	488,572	499,512
	<b>602,583</b>	<b>608,393</b>

### 15 Provisions

CURRENT		
Provision for annual leave	158,954	159,468
Provision for long service leave	125,644	186,576
	<b>284,598</b>	<b>346,044</b>
<b>NON-CURRENT</b>		
Provision for long service leave	65,608	-

### 16 Trade and other payables

NON-CURRENT		
Interest free loan payable to GRNSW	4,466,508	4,466,508

### 17 Members' Guarantee

The Company is incorporated under the *Corporations Act 2001* and is a Company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum of \$ 2 each towards meeting any outstandings and obligations of the Company. At 30 June 2020 the total amount that Full Members of the Company are liable to contribute if the Company wound up is \$1,450 (2019: \$1,480).

### 18 Key Management Personnel Remuneration

The total remuneration paid to the three members of senior management of the Company was \$ 357,082.

### 19 Contingencies

In the opinion of the Directors, the Company did not have any contingencies at 30 June 2020 (30 June 2019:None).

## **The NSW Greyhound Breeders Owners & Trainers Association**

ABN: 68 000 043 756

## **Notes to the Financial Statements**

### **For the Year Ended 30 June 2020**

#### **20 Related Parties**

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

\$1,080 was paid to Gary Minter (director) during the year for the supply of rollers used at the Maitland track.

#### **21 Events after the end of the Reporting Period**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

#### **22 Statutory Information**

The registered office and principal place of business of the company is:

The NSW Greyhound Breeders Owners & Trainers Association

Suite 3, Level 2 Wentworth Park Grandstand

Wentworth Park

Glebe NSW 2037

## The New South Wales Greyhound Breeders Owners & Trainers Association

ABN: 68 000 043 756

### Directors' Declaration

The directors of the Company declare that:

1. The financial statements and notes, as set out on pages 5 to 21, are in accordance with the *Corporations Act 2001* and:
  - a. comply with Australian Accounting Standards - Reduced Disclosure Requirements; and
  - b. give a true and fair view of the financial position as at 30 June 2020 and of the performance for the year ended on that date of the Company.
2. In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Chairperson



Treasurer



Dated this 20th day of October 2020

## INDEPENDENT AUDITOR'S REPORT

### TO THE MEMBERS OF THE NEW SOUTH WALES GREYHOUND BREEDERS OWNERS & TRAINERS ASSOCIATION

#### Report on the Audit of the Financial Report

##### Opinion

We have audited the financial report of The New South Wales Greyhound Breeders Owners & Trainers Association (the Company), which comprises the statement of financial position as at 30 June 2020, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of The New South Wales Greyhound Breeders Owners & Trainers Association, is in accordance with the Corporations Act 2001, including:

- (a) Giving a true and fair view of the company's financial position as at 30 June 2020, and of its financial performance for the year then ended; and
- (b) Complying with the Australian Accounting Standards – Reduced Disclosure Requirements and Corporations Regulations 2001.

##### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### Independence

We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

##### Other Information

The directors are responsible for the other information. The other information comprises the information included in the Company's annual report for the year ended 30 June 2020, but does not include the financial report and our auditor's report thereon.

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## Other Information (cont'd)

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Act 2001, and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

## Auditor's Responsibilities for the Audit of the Financial Report (cont'd)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, action taken to eliminate threats or safeguards applied.



PKF



MARTIN MATTHEWS  
PARTNER

20 OCTOBER 2020  
NEWCASTLE, NSW



## BULLI

### Illawara Folk Festival at Bulli Greyhound Track



### Ladbrokes – Cyril Rowe Bulli Gold Cup



1st - Pindari Express –  
Trainer Tracey Scruse  
2nd - Turbo Thomas –  
Trainer Jason Mackay  
3rd - Ebby Infrared –  
Trainer Michael Eberand

### 2019 MDC Bulli Regional Final

1st - Shima Shine - Trainer Andrea Dailly  
2nd - Pindari Express - Trainer Tracey Scruse  
3rd - Western Envoy - Trainer Jeffrey Britton

# BATHURST

## Ladbrokes Bathurst Gold Cup 2020

1st – Nangar Diva - Trainer Dennis Barnes  
2nd – Slingshot Hammer - Trainer Robert Camilleri  
3rd – Djay Holden - Trainer Victor Sultana

## Million Dollar Chase Regional Final

1st – Good Odds Harada - Trained by Frank Hurst (went on to win the Grand Final)  
2nd – Double Up Dee - Trainer Paul Braddon  
3rd – Solar Sky - Trainer Raymond Smith

# GOSFORD

## Woy Woy Poultry Gosford Gold Cup

1st Kid Candle - Trainer Geoffrey Grimwood  
2nd Buck's Future - Trainer Sydney Swain  
3rd Double Back - Trainer Peter Lagogiane



## Ladbrokes Gold Mine

1st Pandemonium – Trainer Mark Moroney  
2nd Explosive Drums – Trainer Daniel Flanagan  
3rd Annie's Chance – Trainer Anthony Pickles

New tractor, investment in track safety



True partner of the NSW GBOTA and the greyhound industry

**Ladbrokes**

## Installation of new TAB LCD TV screens Lismore track



## Lismore Cup sponsored by The Lismore Workers Club

1st- Fernando Blaster - Trainer Terence Jordan

2nd- Quara's Flick - Trainer Brett Hazelgrove

3rd- Fran's Bonus - Trainer Evelyn Harris

## 2019 Million Dollar Chase place getters

1st- Smooth Act - Trainer Robert Cooke

2nd- Bad Neighbour - Trainer Evelyn Harris

3rd- Dam Slippery - Trainer Brett Hazelgrove



# MAITLAND

## 2019 Million Dollar Chase Maitland Regional Final

1st Flying Bazza - Trainer Jason Mackay  
2nd Cee Jay's Boy - Trainer Ronald Marsden  
3rd Ronny - Trainer James Porter

## 2020 Husqvarna Maitland Gold Cup Final:

1st Mottza - Trainer Patricia Chaker  
2nd Ebby Infrared - Trainer Michael Eberand  
3rd Turbo Thomas - Trainer Jason Mackay



## Ladbrokes Temora GBOTA Cup 2020

1st Nangar Diva - Trainer Dennis Barnes

2nd Onyx Chief - Trainer Michael Clayton

3rd Smart Desire - Trainer Terry Okeefe



### Seniors Week - Free pet health check in February 2020

Vets and student vets from Charles Sturt University - Wagga Wagga Campus checking over dogs and cats.





Grounddog Day, raising awareness  
for Men's Mental Health

**Ladbrokes**

New tractor - track safety and maintenance and helping keep the school playing field beautiful and ready for play



## 2019 Million Dollar Chase final

1st Good Odds Harada – Trainer Frank Hurst  
2nd Shima Shine - Trainer Andrea Dailly  
3rd Get It Gizmo - Trainer Jason Mackay

## 2019 Sydney Cup

1st Boom Down - Trainer Andrea Dailly  
2nd Blue Moon Rising - Trainer John Finn  
3rd Mrs. Emgrand - Trainer Luke Azzopardi



## Million Dollar Chase 2019



